

NOBEL BIOCARE USA, INC
22715 SAVI RANCH PARKWAY
YORBA LINDA, CA 92887

ATTN: MS. JACQUELINE COLLINS
GENERAL COUNSEL
CUSTOMER #593983

October 27, 2008

MS. COLLINS:

AS PER YOUR LETTER WRITTEN OCTOBER 07, 2008, I AM PROPOSING THE FOLLOWING. SEVERAL YEARS AGO I HAD A GREAT DEAL OF FAITH IN NOBEL BIOCARE. HOWEVER, IN THE PAST TWO YEARS I HAVE LOST CONFIDENCE AND FAITH IN THE COMPANY AND ITS PRODUCTS. IN SPEAKING WITH COLLEAGUES ACROSS THE NATION, I AM GETTING A SENSE THAT I AM NOT ALONE.

I HAVE PLACED MANY MANY NOBEL IMPLANTS WITH A GREATER THAN A 50% FAILURE RATE. AT THE SAME TIME, AND IN MANY CASES, IN THE SAME PATIENTS I HAVE PLACED OTHER IMPLANTS FROM OTHER COMPANIES AND HAVE HAD **ZERO** FAILURES.

IN ACCORDANCE WITH THIS, I CAN NO LONGER IN GOOD CONSCIENCE PLACE IMPLANTS MANUFACTURED FROM YOUR COMPANY. I AM ALSO CONSIDERING LITIGATION WITH A CLASS ACTION SUIT AGAINST YOU.

MY PROPOSAL IS THIS: I HAVE PROBABLY 60 NOBEL IMPLANTS ON MY SHELVES THAT I CANNOT WILL NOT IN GOOD FAITH PLACE. THEREFORE, I SUGGEST YOU TAKE THEM BACK, AND I WILL PAY NOBEL FOR THE DIFFERENCE IN WHAT IS OWED.

I AM SURE YOU WOULD LIKE TO RESOLVE THIS AS MUCH AS I. PLEASE FORWARD YOUR DECISION AT YOUR EARLIEST CONVENIENCE.

SINCERELY,

TRAVIS A. PERKINS, D.M.D.